

# **SALE-LE XII**

## **CURRICULUM - AGENDA**

### **Session I- Organizational Leadership**

**College Station: May 10 - 13, 2016**

- Leadership and Management in Extension
- How Extension is organized at the County, State and National Level
- Texas A&M Agriculture - Teaching, Research and Extension
- The Land Grant Mission, History of Extension and The TAMU System
- Psychological Types: Practical Applications
- Leadership Training - Challenge Course (Low ROPES )
- Managing Extension Budgets & Funding Sources
- V.G. Young Institute of County Government
- Coordinating State Agencies
- Communicating with the Media
- Role Playing “The Political Process”
- Update on Homeland Security - George Bush School of Government and Public Service
- Continuing to Grow as a Leader in Extension

### **Session II- Critical Issues/Customs/Cultures**

**Louisiana: November 15 - 18, 2016**

- LSU Extension
- Impact of natural disasters
- BP Oil Spill and the seafood industry
- Bay and Coastline inspection and wildlife and fisheries testing
- Housing in the Ninth Ward
- Agriculture Production
- Culture and Customs
- Bringing Extension back to New Orleans
- New Orleans Mosquito and Termite Program
- Extension Leadership following a Hurricane “Tabasco” a Louisiana success story
- Oak Alley Plantation

### **Session III - Contemporary Leadership Issues Facing Texas**

**Austin: May 9 - 12, 2017**

- Employment Laws that Affect You
- Interviewing and Hiring the Right Team
- Managing Performance
- Communicating Like a Leader
- Conflict Management
- Legislative Update
- Legislative Communications
- The Legislative Process
- Texas Department of Agriculture
- Texas Department of Transportation
- Texas Department of State Health Services
- Education System in Texas
- Liability and Risk Issues for Extension Professional
- Introduction to the Investigative Audit Services Group
- Revenue and Economic Projections
- Brainstorming - Reflecting Back

### **Session IV - The Art of Leadership**

**San Antonio: November 14 - 17, 2017**

- Military Leadership & Philosophy
- Leadership Development Programs in the Military
- Cultural Issues in the Military
- Character-Driven Success
- Overview of the Banking Industry
- Reaching Out to Customers
- Health of the Banking System in Texas and U.S.
- Changing Demographics in Texas Politics
- Managing a Grassroots Campaign
- Understanding Leadership Module:
- Using Humor Effectively in Leadership
- Managing Controversial Public Issues
- The University of Texas Institute of Texas Cultures
- Current Trends in Demographic Change: Texas, United States and the World
- SALE History and the Art of Working With Volunteers