SALE-LE Facts

SALE-LE provides a comprehensive leadership development program that will enable Extension professionals in leadership and management that greatly enhances their abilities to work more effectively and efficiently in the management of programs and volunteers in both youth and adult areas. These skills are transferred to the volunteers, adult and youth to assist them in expanding their skills to reach more adults and youth in the country.

- Participants generally have an average of six to ten years of service with Texas AgriLife Extension and apply through their supervisors
- Class size is approximately 24-26
- Participants pay $400 tuition
- Two year program over two calendar years, meeting for four sessions with ninety hours of training, once every six months
- Expenses for participants are funded by a grant from the San Antonio Livestock Exposition, and administrative expenses are paid by the Texas AgriLife Extension Service.
- Ninety-two SALE-LE Alumni have been recognized at the Texas A&M AgriLife Conferences since 1991

1. Objectives:
   a. Improve Leadership and management skills
   b. Enhance communication skills
   c. Improve efficiency and effectiveness in carrying out supervisory and programmatic responsibilities
   d. Become aware of contemporary leadership and management issues
   e. Develop comradery and trust among participants to enhance teamwork

2. SALE-LE began in 1991
   a. Nine classes have graduated
   b. Total alumni of 277
   c. Program has utilized most notable experts in leadership development and management techniques as resource people to transform Extension leaders into a group ready and able to assume new leadership roles at the local, state, and national levels.

3. Curriculum:
   a. Session I, College Station: Organizational Leadership
   b. Session II, Louisiana: Critical Issues/Customs/Cultures
   c. Session III, Austin: Contemporary Leadership Issues Facing Texas
   d. Session IV, San Antonio, Graduation: The Art of Leadership